

# Belmullet GAA

## C.L.G. Béal an Mhuirthead



# Background

- \* Founded in 1936
- \* Made up of 2 Parishes
- ✓ Kilmore
- ✓ Belmullet
- \* Played in other locations, Aughlea, Drum, Carne Airstrip
- \* Town park was owned by Town Trust
- \* We had a long term lease on the grounds
- \* We had built dressing rooms at town park approx 1975

# Need for Space

- \* Bord na nÓg – more teams playing
- \* Hurling and football
- \* Both male and female underage teams
- \* Junior/intermediate

# Background (ctd.)

1. Approached by County Council for the development of town park
2. The sale of the lease on the grounds / professionals should have valued the lease
3. Town park dressing rooms were demolished and we played at different locations for a number of years
4. A deal was done – around 2002 we bought land at Tallaght 1 mile from the town
5. Development of new nursing home in the area meant the gravel from the dig out of the site was used to develop roads.
6. 36k was paid to contractor with no grant aid for this stage of the development, this was a major mistake
  - We should have leveraged the money we had and sought grant aid. Better value for our money.

# Development

1. Phase 1 was the development of the 2 pitches
2. A contractor was appointed to develop the pitches
3. Contractor pulled off site due to failed payments on phase 1.
4. Back to basics - difference between an invoice and receipt
5. Appointment of new treasurer
6. We developed a business plan on a phased basis
7. We sought to use the skills of professionals in the club – PJ Monaghan and Padraig McIntyre

# Football Pitches





# Football Pitches



# Shell E & P Ireland

1. Shell approached Belmullet G.A.A. as they needed the support in the area during their project of the Gas pipeline
2. A lot of turmoil in the area because of protestors
3. Club officers got a lot of verbal abuse and threatened with physical abuse
4. Susan Shannon – Community Development Officer
5. 50k was offered but refused



# Clubhouse Development

1. Lengthy negotiations with Shell
2. The importance of the front loading of Shell's money
3. Went to tender – Cost of €800k for club house build
4. Again, money was front loaded by Shell – no need for bridge finance
5. Fit out of pitches and clubhouse was going to cost 150k - posts, bullstops, clubhouse fit out etc.
6. We borrowed 120k from Clann Credo
7. The importance of being able to do projections on the clubs ability to re-pay loan

# Clubhouse Development



# Clubhouse Development





# Clubhouse Development



# Clubhouse Development





# Clubhouse Development



# Opening of new grounds

1. In 2010, we opened the clubhouse and pitches for Comórtas Peile na Gaeltachta.
2. We made total of 100k on the Comórtas
3. A mistake was made by not repaying the loan immediately
4. In 2011 & 2012 very little fundraising done
5. In 2013, we repaid the loan in full



# Benefits of using Clann Credo

- \* No personal guarantees needed
- \* Use of club accounts from previous years to show ability to repay
- \* All clubs have the necessary documentations and details to get the loan and bridge financing